



SAP Product Lifecycle Costing

Customer Presentation

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INTERNAL

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Agenda

1

Challenges in early costing
Challenges, use cases, and industry relevance

2

Co-innovation – a joint approach
Design thinking and co-innovation with our customers

3

SAP Product Lifecycle Costing
Key capabilities and live demo

4

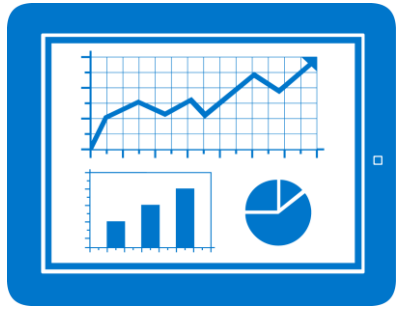
Summary and road map

Challenges in Early Product Costing

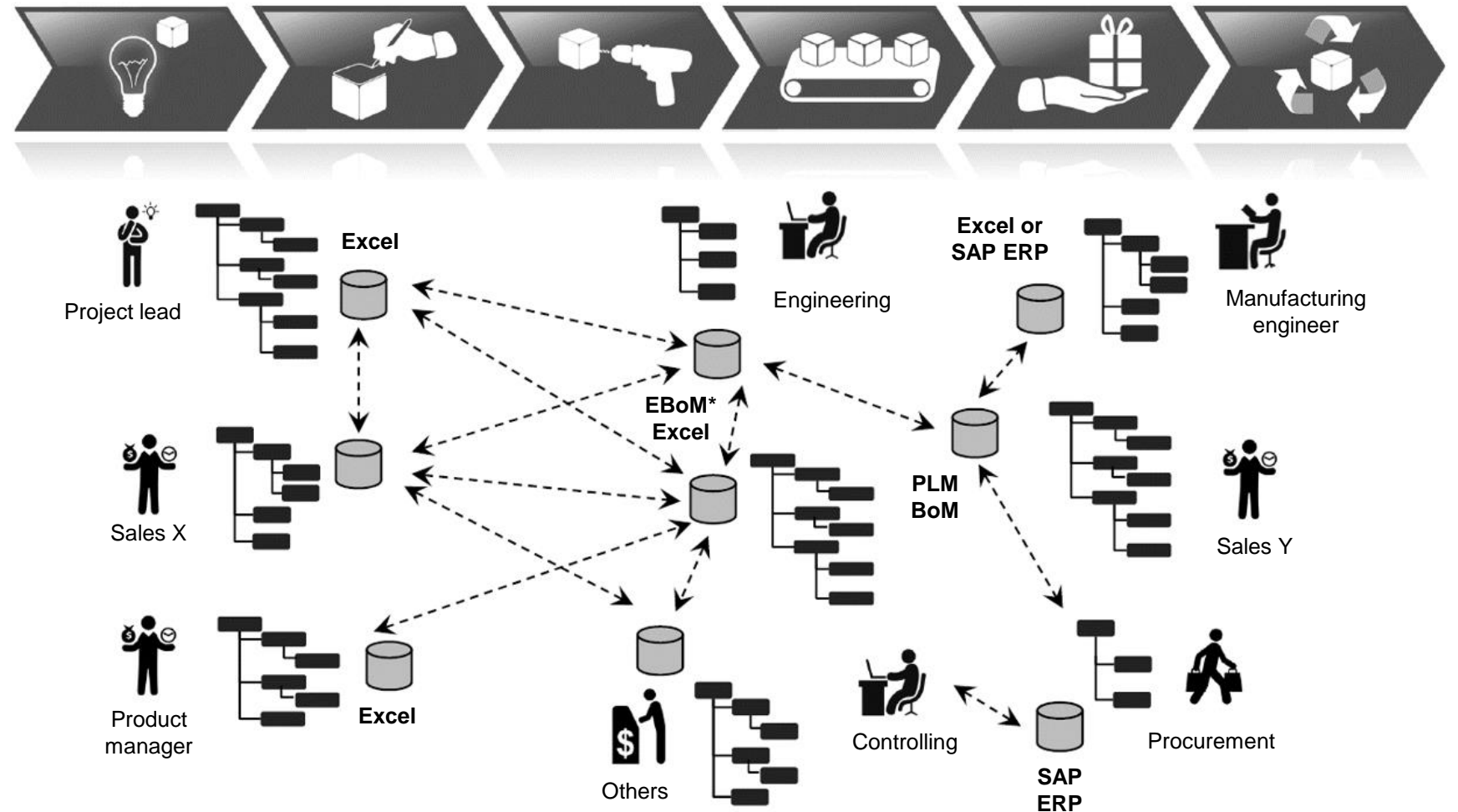
Challenges, Use Cases, and Industry Relevance



The Challenge Today



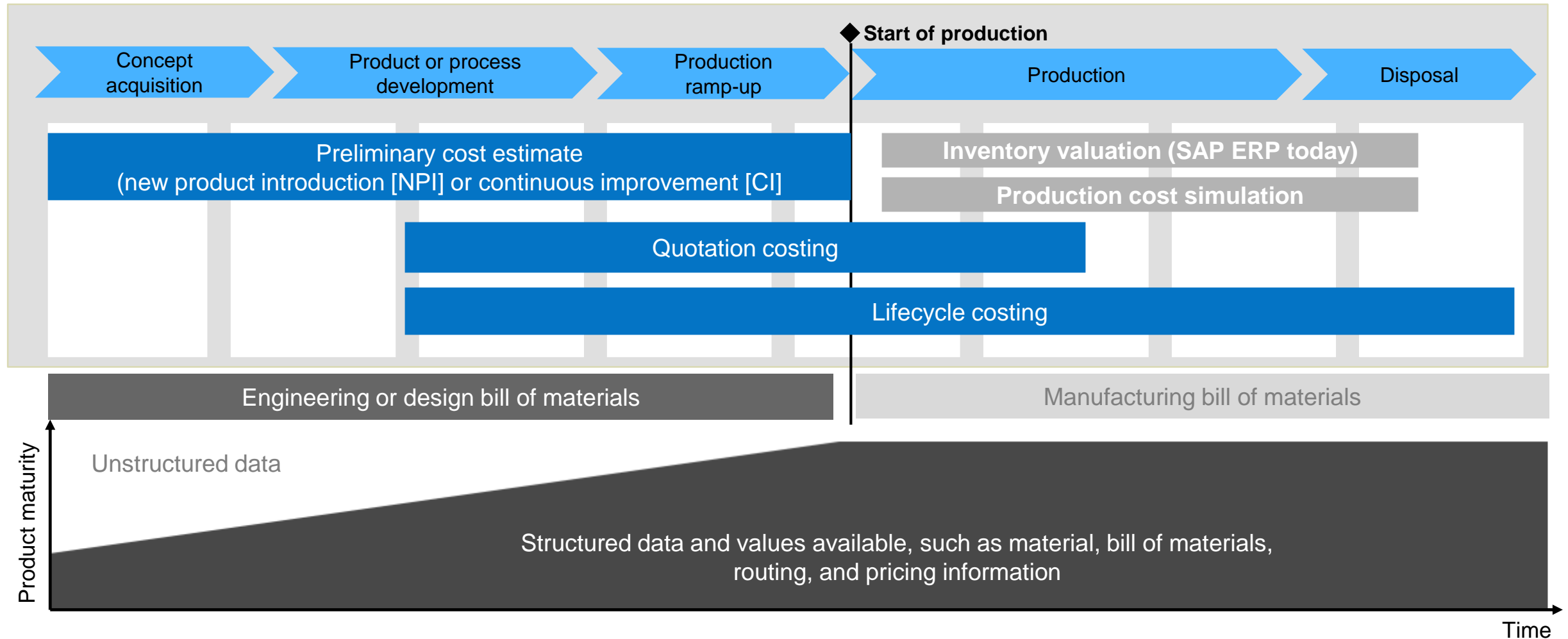
Microsoft Excel and legacy tools used for early cost estimates and planning but SAP ERP for actual cost calculation



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* EBoM = engineering bill of materials:

Focus use cases for product costing

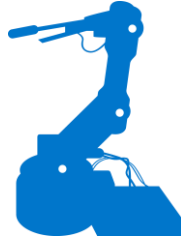


Primary focus industries



Automotive

- New product introduction
- Quotation costing (suppliers)
- Lifecycle costing



Industrial machinery and components

- New product introduction
- Quotation costing (engineer to order)
- Lifecycle costing



High tech

- New product introduction
- Quotation costing (suppliers)
- Lifecycle costing



Aerospace and defense

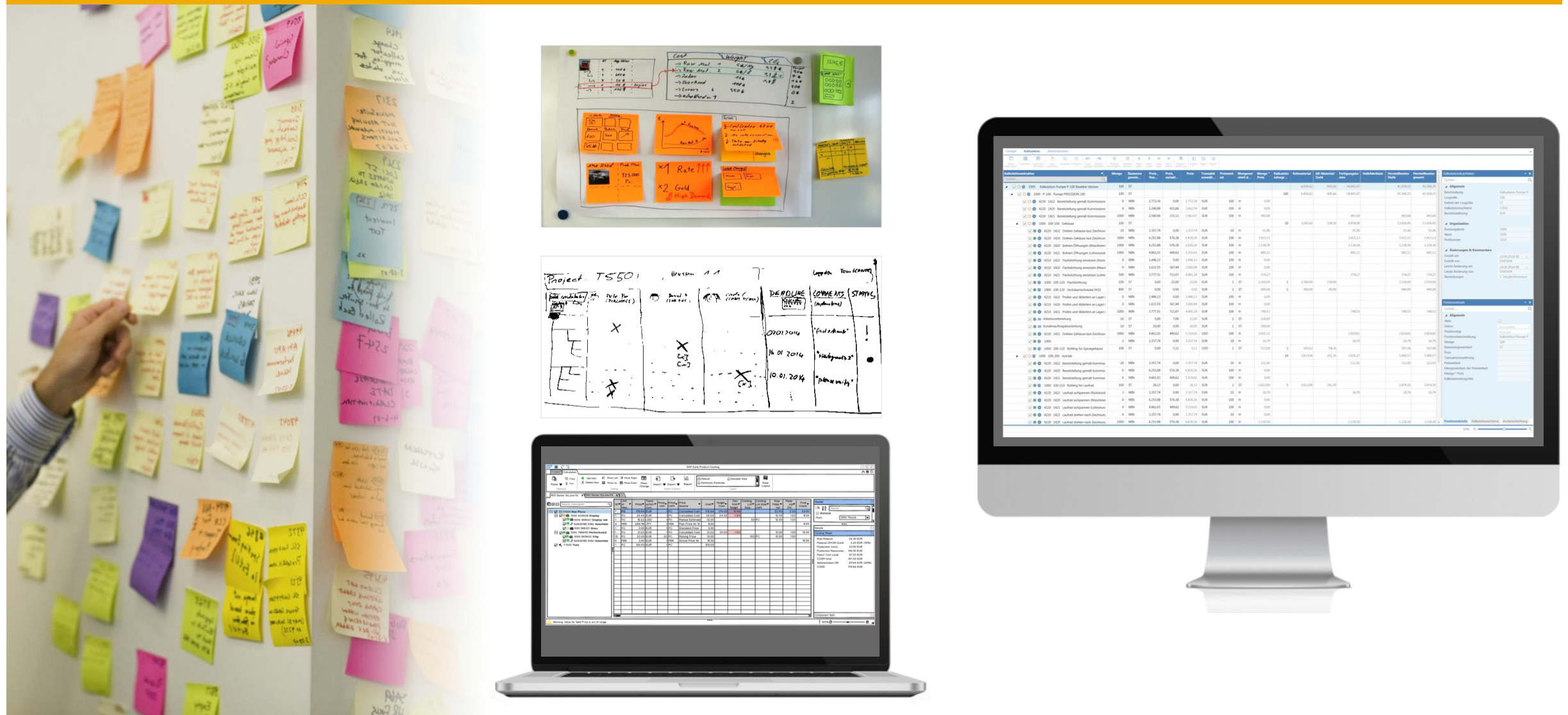
- New product introduction
- Lifecycle costing

Integrate market requirements and cost information in an early stage of product development to identify cost reduction potentials and gain transparency along the lifecycle while maintaining product quality



Co-innovation with our customers

Design thinking co-innovation with ASUG and DSAG customers



30+ Customers work and have worked with us



...

SAP Product Lifecycle Costing



Solution definition

SAP Product Lifecycle Costing

is a solution to **calculate costs** and other dimensions for **new products or quotations** in an **early stage** of the product lifecycle, to quickly identify **cost drivers along the lifecycle**, and to easily **simulate** and compare alternatives.

Real time
SAP HANA

User centric
Microsoft Excel–like UI

Open
SAP ERP, Microsoft
Excel, and SAP PLM

Flexible
Cost structure



First-class **user experience**

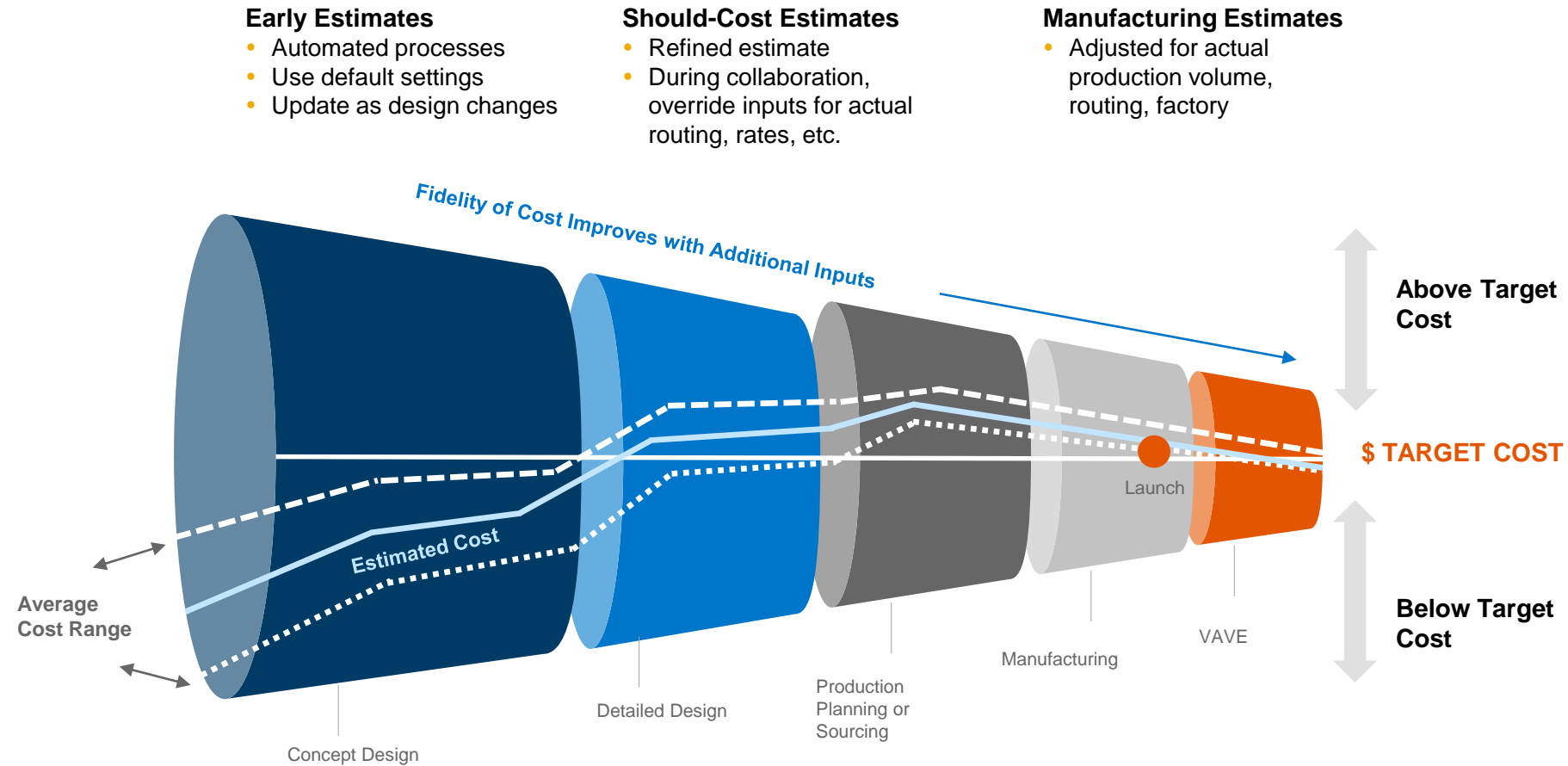


High **performance**



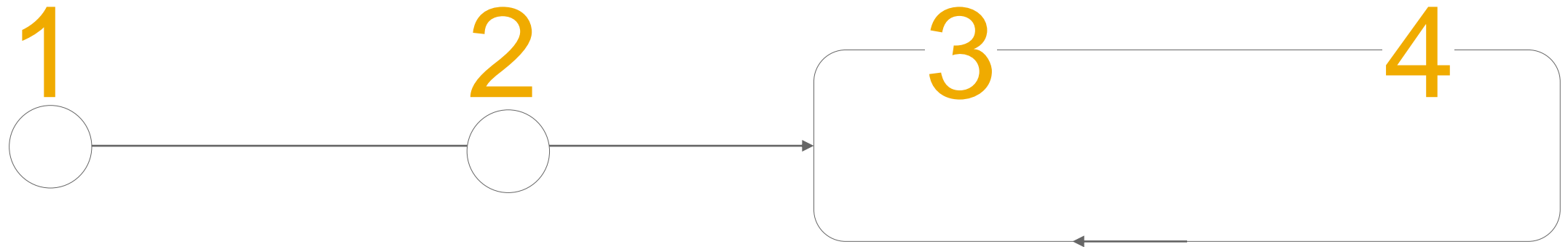
Integration with SAP ERP

The cost estimation process



Cost estimation in SAP Product Lifecycle Costing

Costing structure – Prices – Calculation – Simulation



1
Import the costing structure from SAP ERP, Excel or any other data source such as PTC Windchill or others, or manually create the costing structure

2
Automatically determine material and activity prices according to a defined price determination strategy, with SAP ERP, other source or locally maintained prices, or manually set prices in a calculation

3
Calculate and save a first cost estimate as initial basis

4
Simulate cost estimates and create further versions with more detailed and up to date price information

Key capabilities

Preliminary costing

Quotation costing

Lifecycle costing

The screenshot displays the SAP Product Lifecycle Costing (PLC) interface. The main window shows a detailed cost calculation table with columns for Quantity, Unit of Measure, Material, Plant, Price, and various cost components. The table is filtered for a specific material and plant. To the right, a 'Component Split' bar chart shows the distribution of costs across different components, with a legend indicating 'Credits in USD'.

Quantity	Unit of Measure	Material	Plant	Price	Cost Component
100.00	KG	1000000000	1000	100.00	Material
100.00	KG	1000000000	1000	100.00	Production Labor
100.00	KG	1000000000	1000	100.00	Production Overhead
100.00	KG	1000000000	1000	100.00	Not Assigned Co.
100.00	KG	1000000000	1000	100.00	Raw Materials
100.00	KG	1000000000	1000	100.00	Production Setup
100.00	KG	1000000000	1000	100.00	Material Overhead
100.00	KG	1000000000	1000	100.00	Purchased Parts
100.00	KG	1000000000	1000	100.00	Administration O.
100.00	KG	1000000000	1000	100.00	Sales Overhead

Real-time calculation engine based on SAP HANA, incl. calculation of additional dimensions

Integration with SAP ERP & S/4HANA, and open for any other data source

Flexible costing structure design incl. referencing calculations, project assignment

Microsoft Office–like user experience

Versioning, baselining, lifecycle, simulation, and what-if analysis

Flexible price sources, determination and confidence level

Straightforward UI and calculation logic extensibility framework

Flexible foundation for operational and management reporting & analysis

High-level features and functions

Master data

- Replication from SAP ERP
- Create/edit local master data

Manage calculations

- Manage projects, calculations and versions

Maintain calculation structure

- Create or edit calculations
- Import calculations from SAP ERP or Microsoft Excel
- Enter reference calculations

Price determination

- Automatic price determination
- Custom price sources

Calculation engine

- Calculation and rollup
- Validation and consistency checks

Analytics and reporting

- Analytics for calculation versions
- Analytics with external tools
- Analytics for projects

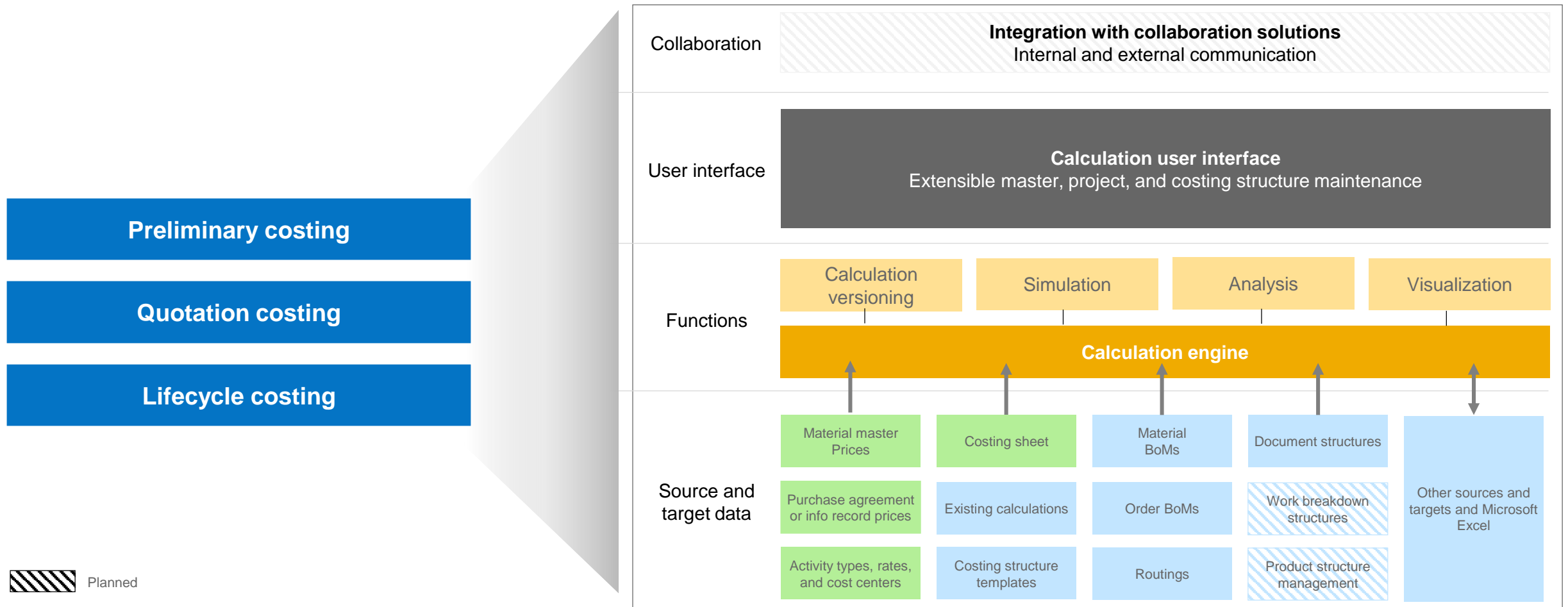
Extensibility

- Back-end application programming interface (API)
- Custom fields and formulas
- Add-in framework

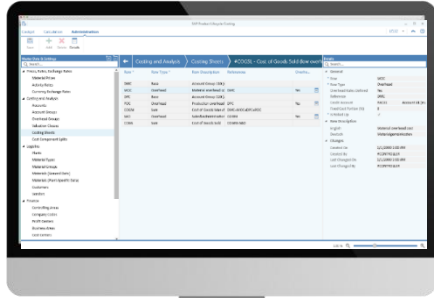
Authorization and security

- Install or log on (incl. SSO)
- General access restrictions
- Security engineering

High-level overview

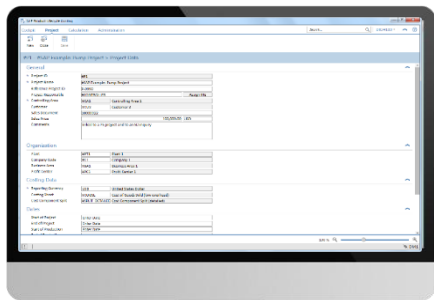


Main views



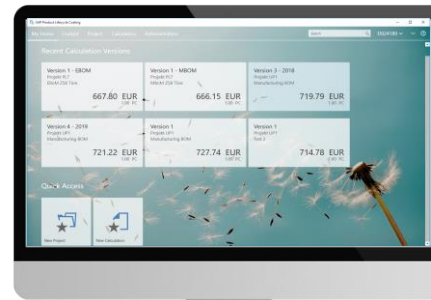
Administration

Maintain and manage all master data and settings in one conveniently structured view



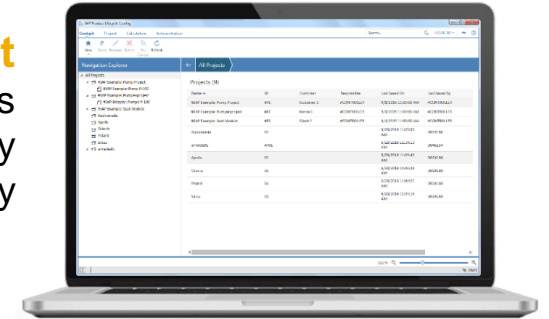
Project

Manage your costing project details



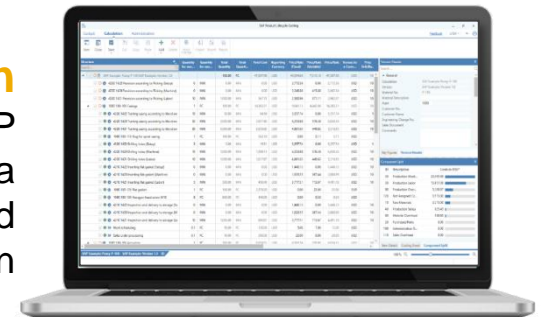
Cockpit

Manage your projects, calculations and calculation versions and history centrally



My Home

Access your last used calculation versions with one click



Calculation

Create your costing structure from SAP ERP, SAP PLM, Excel, or other data sources, or manually from scratch, and analyze the cost breakdown

Project object for grouping multiple calculations



The image illustrates the concept of a project object in SAP, showing a woman in a business suit holding a tablet, standing next to a large screen displaying five orange circles with text about project objects and a screenshot of the SAP Project Data form.

Projects are used to organize calculations and versions

Enables reporting on defined scope of calculations

Projects can refer to an SAP ERP PS or SAP PPM project

Provides project attribute inheritance to new calculations and versions

Foundation for lifetime reporting and simulation

SAP Project Data Form Screenshot:

Cockpit **Project** Calculation Administration

New Close Save

#P1 - #SAP Example: Pump Project > Project Data

General

- * Project ID: #P1
- * Project Name: #SAP Example: Pump Project
- Reference Project ID: P.9990
- Project Responsible: #CONTROLLER [Assign Me](#)
- * Controlling Area: #CA1 Controlling Area 1
- Customer: #CU3 Customer 3
- Sales Document: 10000022
- Sales Price: 100,000.00 USD
- Comments: linked to a PS project and to an SD inquiry

Organization

- Plant: #PT1 Plant 1
- Company Code: #C1 Company 1
- Business Area: #BA1 Business Area 1
- Profit Center: #PC1 Profit Center 1

Costing Data

- * Reporting Currency: USD United States Dollar
- Costing Sheet: #COGSL Cost of Goods Sold (low overhead)
- Cost Component Split: #SPLIT_DETAILED Cost Component Split (detailed)

Dates

- Start of Project: Enter Date
- End of Project: Enter Date
- Start of Production: Enter Date
- End of Production: Enter Date
- Valuation Date: 1/1/2015

Changes

- Created On: 9/1/2015 11:00 AM
- Created By: #CONTROLLER
- Last Saved On: 9/1/2015 11:00 AM
- Last Saved By: #CONTROLLER

Different ways of creating a costing structure

As many calculations are created in **Microsoft Excel**, SAP Product Lifecycle Costing is designed to import any quantity structure to create a calculation as a whole, or to update an existing calculation at every level.

SAP Product Lifecycle Costing is integrated into the entire SAP solution landscape. Therefore, existing **document structures, bills of materials, and related routings** can be **imported from SAP ERP** to create new calculations.

Of course, it is possible to create a **structure from scratch**. SAP Product Lifecycle Costing simplifies that approach as well.

Microsoft
Excel

SAP ERP

Manual



Different ways of determining item prices

Prices for all items can be determined by using the **local master data**.

Local

SAP Product Lifecycle Costing can be integrated into your SAP solution landscape. Material and activity prices can be easily determined by getting data from **SAP ERP**.

SAP ERP

A user can also manually maintain **calculation-specific** prices for each item in the costing structure.

Calculation specific



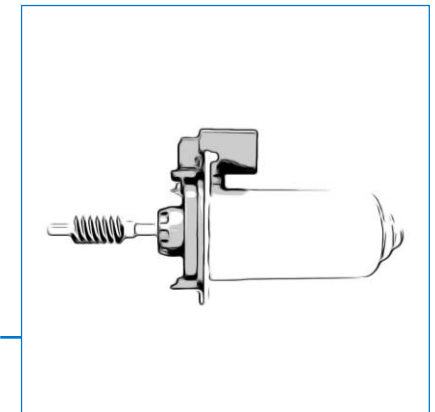
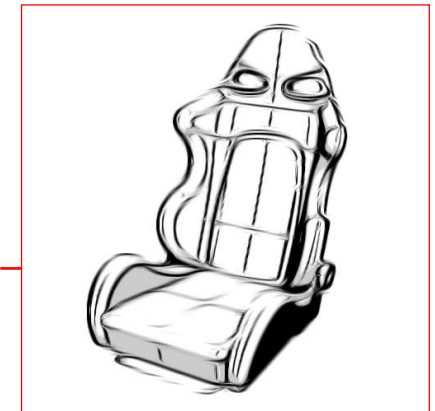
Reference calculations for cost estimate modularization and re-use

Cost Estimate with 1 Referenced Version

references

Costing Structure		Quantity for One Assembly	UoM (Qty f...	Total Quantity	UoM (Tot...	Total Cost
<input checked="" type="checkbox"/>	Seat Module - Version 2 - SM-10			10	PC	19,187.22
<input checked="" type="checkbox"/>	#CC1 #AT1 pick according to pick list	20	min	200	min	576.15
<input checked="" type="checkbox"/>	#PT1 100-100 Seat basis	1	PC	10	PC	4,966.27
<input checked="" type="checkbox"/>	#PT1 100-200 Engine	1	PC	10	PC	4,966.27
<input checked="" type="checkbox"/>	#PT1 100-300 Seat back	1	PC	10	PC	4,966.27
<input checked="" type="checkbox"/>	Seat Core - Version 7 - SC-108	1	PC	10	PC	3,764.64

Costing Structure		Quantity for One Assembly	UoM (Qty f...	Total Quantity	UoM (Tot...	Total Cost	Re- portin...
<input checked="" type="checkbox"/>	Seat Core - Version 7 - SC-108			100	PC	34,500.00	EUR
<input checked="" type="checkbox"/>	1000 100-110 Casing	1	PC	100	PC	14,500.00	EUR
<input checked="" type="checkbox"/>	1000 100-120 Engine	1	PC	100	PC	20,000.00	EUR



Different ways of calculating and analyzing costs

Within a calculation, you can choose which existing **cost component split** or **costing sheet** should be used to calculate or to break down the costs.

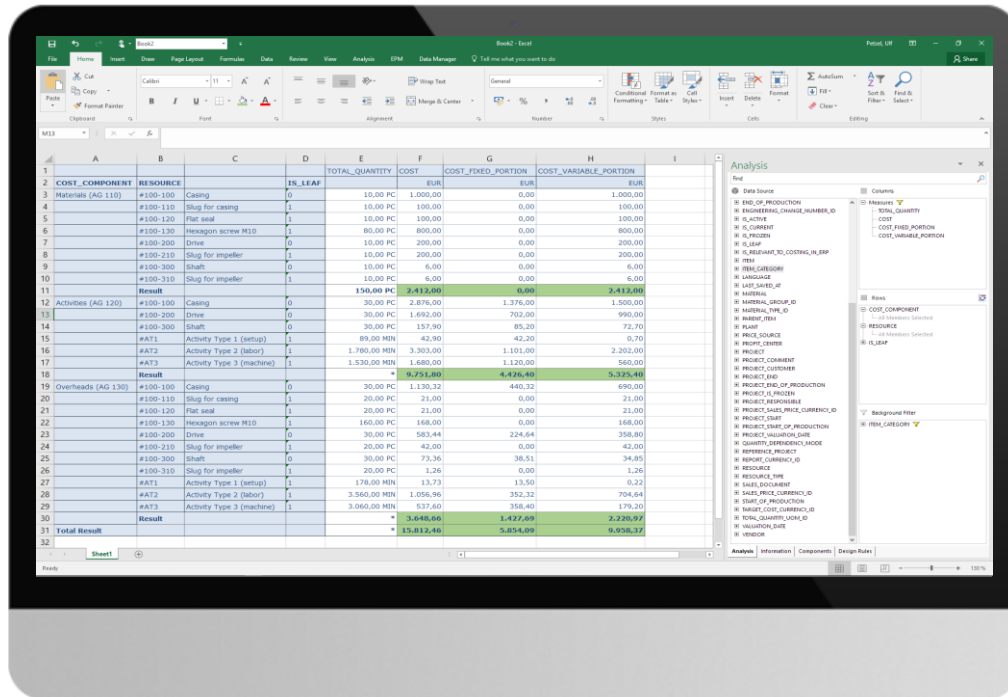
Cost Component Split		
#SPLIT_DETAILED	Cost Component Split (detailed)	
ID	Description	Costs in EUR
111	Raw materials (A...	1,206.00
112	Semi-finished pro...	0.00
113	Finished product...	0.00
121	Activities - setup...	42.90
122	Activities - labor (...)	3,303.00
123	Activities - machi...	1,680.00
131	Material overhea...	140.21
132	Production overh...	1,005.18
133	Other overheads...	737.73
141	Plan work (AG 141)	0.00
142	Sales order proce...	0.00
	Unassigned Costs	0.00
	Total Cost	8,115.02

Costing Sheet		
#COGSL	Cost of Goods Sold (low overhead)	
Row	Description	Costs in EUR
DMC	Materials (AG 110)	1,206.00
MOC	Material overhead cost	140.21
DPC	Activities (AG 120)	5,025.90
POC	Production overhead cost	1,005.18
COGM	Cost of Goods Manufactured	7,377.29
SAO	Sales&Administration Overhead	737.73
COGS	Cost of Goods Sold	8,115.02
	Other Costs	0.00
	Total Cost	8,115.02

Costing Structure	Quantity	Unit of Measure	Total Quantity	Total Cost	Price (Fixed)	Price (Variable)	Price	Key Figures
#SAP Example: Pump P-100 #Version 1 #P-100	10	min	10	8,115.02	272.61	465.12	737.73	Total Cost 8,115.02 EUR
#CC1 #AT2 pick according to pick list (labor)	100	min	100	360.00	60.00	120.00	180.00	Total Quantity 10 PC
#BP2 Sales order processing	1	PC	1	0.00	0.00	0.00	0.00	Version Header Data
#PT1 #100-100 Casing	1	PC	10	4,551.20	165.12	290.00	455.12	Costing Sheet
#BP1 #100-110 Slug for casing	1	PC	10	110.00	0.00	10.00	10.00	#COGSL Cost of Goods Sold (low overhead)
#BP1 Plan work	0.1	PC	1	0.00	0.00	0.00	0.00	Row Description Costs in EUR
#CC1 #AT1 turn casing according...	10	min	10	24.00	120.00	0.00	120.00	DMC Materials (AG 110) 1,206.00
#CC1 #AT2 turn casing according...	30	min	300	1,080.00	60.00	120.00	180.00	MOC Material overhead cost 140.21
#CC1 #AT3 turn casing according...	30	min	300	1,080.00	120.00	60.00	180.00	DPC Activities (AG 120) 5,025.90
#CC1 #AT1 drill holes (setup)	3	min	3	7.20	120.00	0.00	120.00	POC Production overhead... 1,005.18
#CC1 #AT3 drill holes (labor)	10	min	100	360.00	60.00	120.00	180.00	COGM Cost of Goods Manuf... 7,377.29
#CC1 #AT3 drill holes (machine)	10	min	100	360.00	120.00	60.00	180.00	SAO Sales&Administration... 737.73
#PT1 #100-120 Flat seal	1	PC	10	110.00	0.00	10.00	10.00	COGS Cost of Goods Sold 8,115.02
#PT1 #100-130 Hexagon screw M10	5	min	50	180.00	0.00	120.00	180.00	Other Costs 0.00
#PT1 #100-130 Hexagon screw M10	8	PC	80	880.00	0.00	10.00	10.00	Total Cost 8,115.02
#CC1 #AT2 inspect and deliver to stora...	10	min	100	360.00	60.00	120.00	180.00	
#PT1 #100-200 Drive	1	PC	10	2,250.40	84.24	140.80	225.04	
#PT1 #100-210 Slug for impeller	1	PC	10	220.00	0.00	20.00	20.00	
#BP1 Plan work	0.1	PC	1	0.00	0.00	0.00	0.00	
#CC1 #AT2 pick according to pick li...	20	min	200	720.00	60.00	120.00	180.00	
#CC1 #AT1 clamp impeller (setup)	3	min	3	7.20	120.00	0.00	120.00	
#CC1 #AT2 turn impeller according...	10	min	100	360.00	60.00	120.00	180.00	
#CC1 #AT3 turn impeller according...	10	min	100	360.00	120.00	60.00	180.00	
#CC1 #AT1 balance impeller (setup)	3	min	3	7.20	120.00	0.00	120.00	
#CC1 #AT2 balance impeller (labor)	3	min	30	108.00	60.00	120.00	180.00	
#CC1 #AT3 balance impeller (machine)	3	min	30	108.00	120.00	60.00	180.00	
#CC1 #AT2 inspect and deliver to stora...	10	min	100	360.00	60.00	120.00	180.00	
#PT2 #100-300 Shaft	1	PC	10	215.69	10.22	9.38	19.61	
#PT2 #100-310 Slug for impeller	1	PC	10	6.60	0.00	6.00	6.00	
#BP1 Plan work	0.1	PC	1	0.00	0.00	0.00	0.00	

Additional analysis options – examples

Fixed and variable costs per cost component and resource

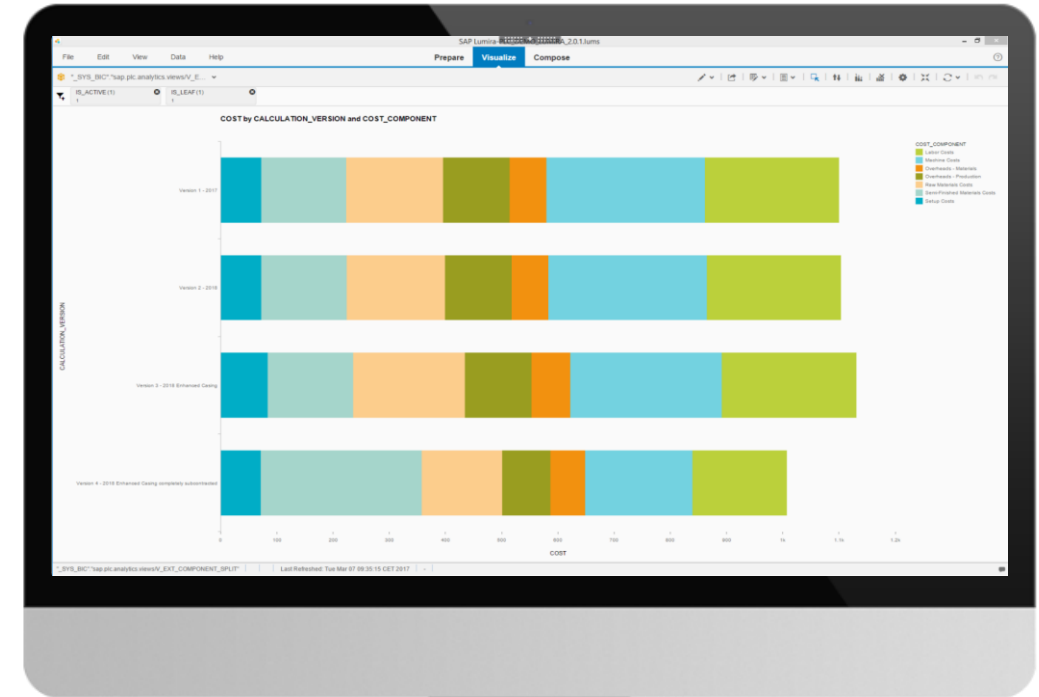


The screenshot displays the SAP BusinessObjects Analysis for Microsoft Office interface. The main window shows a table with columns for Cost Component, Resource, Total Quantity, Cost, Cost Fixed Portion, and Cost Variable Portion. The table is organized into sections for Materials (AG 110), Activities (AG 120), and Overheads (AG 130). The 'Total Result' row at the bottom shows a total cost of 15,813.46, with a fixed portion of 5,854.89 and a variable portion of 9,958.57.

COST_COMPONENT	RESOURCE	TOTAL_QUANTITY	COST	COST_FIXED_PORTION	COST_VARIABLE_PORTION
Materials (AG 110)					
#100-100	Casing	10,00 PC	1,000.00	0.00	1,000.00
#100-110	Slug for casing	10,00 PC	100.00	0.00	100.00
#100-120	Flat seal	10,00 PC	100.00	0.00	100.00
#100-130	Hexagon screw M10	80,00 PC	800.00	0.00	800.00
#100-200	Drive	10,00 PC	200.00	0.00	200.00
#100-210	Slug for impeller	10,00 PC	200.00	0.00	200.00
#100-300	Shaft	10,00 PC	6,000.00	0.00	6,000.00
#100-310	Slug for impeller	10,00 PC	6,000.00	0.00	6,000.00
Result		150,000 PC	9,412.00	0.00	9,412.00
Activities (AG 120)					
#100-100	Casing	30,00 PC	2,876.00	1,376.00	1,500.00
#100-200	Drive	30,00 PC	1,690.00	700.00	990.00
#100-300	Shaft	30,00 PC	157.90	85.20	72.70
#AT1	Activity Type 1 (setup)	89,00 MHN	42.90	42.20	0.70
#AT2	Activity Type 2 (labor)	1,780,00 MHN	3,303.00	1,101.00	2,202.00
#AT3	Activity Type 3 (machine)	1,530,00 MHN	1,480.00	1,120.00	360.00
Result			9,751.80	4,426.40	5,325.40
Overheads (AG 130)					
#100-100	Casing	30,00 PC	1,130.32	440.32	690.00
#100-110	Slug for casing	20,00 PC	21.00	0.00	21.00
#100-120	Flat seal	20,00 PC	21.00	0.00	21.00
#100-130	Hexagon screw M10	160,00 PC	168.00	0.00	168.00
#100-200	Drive	30,00 PC	583.44	224.64	358.80
#100-210	Slug for impeller	20,00 PC	42.00	0.00	42.00
#100-300	Shaft	30,00 PC	73.36	38.51	34.85
#100-310	Slug for impeller	20,00 PC	1.26	0.00	1.26
#AT1	Activity Type 1 (setup)	178,00 MHN	13.73	13.50	0.22
#AT2	Activity Type 2 (labor)	3,560,00 MHN	1,056.96	352.32	704.64
#AT3	Activity Type 3 (machine)	3,060,00 MHN	537.60	350.40	177.20
Result			3,646.66	1,427.69	2,220.97
Total Result			15,813.46	5,854.89	9,958.57

SAP BusinessObjects Analysis for Microsoft Office

Version comparison

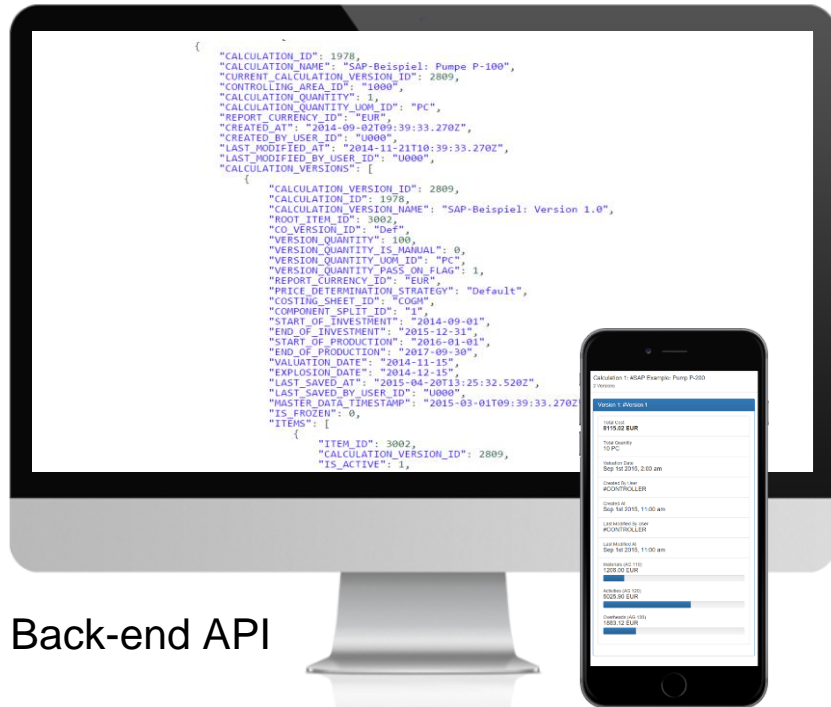


SAP BusinessObjects Lumira

Extensibility options

Open **SAP Product Lifecycle Costing** for extensions by customers and partners to **address custom use cases** and enable **integration with third-party systems** while helping to ensure data integrity and security.

There are **four technical options** to extend SAP PLC and integrate with external applications. **Each option has different capabilities and enables different use cases.**



Back-end API

Item Category	Description	Material No.	Business	Plant	Process No.	Work Center
1	Calculation Version	pump P-100	HP-100		HP11	
2	Internal Activity	pick according to pick list (labor)		HP11		#WC1
3	Internal Activity	sales order processing		600900	HP11	
4	Process					
5	Material	casing	#100-100		HP11	
6	Material	plug for casing	#100-110		HP11	
7	Process	plan work		300900	HP11	
8	Internal Activity	turn casing according to drawing (setup)		HP11		#WC1
9	Internal Activity	turn casing according to drawing (labor)		HP11		#WC1
10	Internal Activity	turn casing according to drawing (machine)		HP11		#WC1
11	Internal Activity	drill holes (setup)		HP11		#WC1
12	Internal Activity	drill holes (labor)		HP11		#WC1
13	Internal Activity	drill holes (machine)		HP11		#WC1
14	Material	flat seal	#100-120		HP11	
15	Internal Activity	insert flat seal (labor)		HP11		#WC1
16	Material	hexagon screw M10	#100-130		HP11	

Standard or custom
SAP HANA views

Fields	Operators
\$COSTING_LOT_SIZE : Costing Lot Size	
\$COSTING_LOT_SIZE_UOM_ID : Unit of Measure (Costing)	
\$CREATED_AT : Created On	
\$CREATED_BY_USER_ID : Created By	
\$CUST_TEST : TEST	
\$CUST_TEST999 : TEST999	
\$ENGINEERING_CHANGE_NUMBER_ID : Engineering Change Number	

Custom fields
and formulas

Item	Cost	Percentage
Hexagon screw M10	968 EUR	19.3%
drill holes (labor)	396 EUR	7.9%
drill holes (machine)	396 EUR	7.9%
inspect and deliver to storage (labor)	198 EUR	4.0%
Slug for casin	121 EUR	2.4%
Flat seal	121 EUR	2.4%
turn	121 EUR	2.4%

Front-end
add-in framework

Flexibly adaptable to your needs – custom fields & formulas example

Custom fields allow you to tailor the data that is used in a calculation version to fit your organization's needs. You can:

- create custom fields for calculation versions on item level for
 - Entering a manual value
 - Getting a value calculated by a formula
- define if a value should be rolled up
- define for which item categories the custom field (and its formula) is to be available, and in which group in the item details it should be displayed
- create a maximum of 150 custom fields

The screenshot displays the SAP Product Lifecycle Costing Administration interface. The main window is titled 'SAP Product Lifecycle Costing' and has tabs for 'Cockpit', 'Calculation', and 'Administration'. The 'Administration' tab is active, showing a navigation structure on the left and a main configuration area on the right.

The navigation structure on the left includes categories like 'Prices, Rates, Exchange Rates', 'Costing and Analysis', 'Logistics', 'Finance', 'Global Settings', 'User-Specific Settings', and 'Extensibility'. The 'Extensibility' category is expanded, showing 'Custom Fields (Item)' as the selected option.

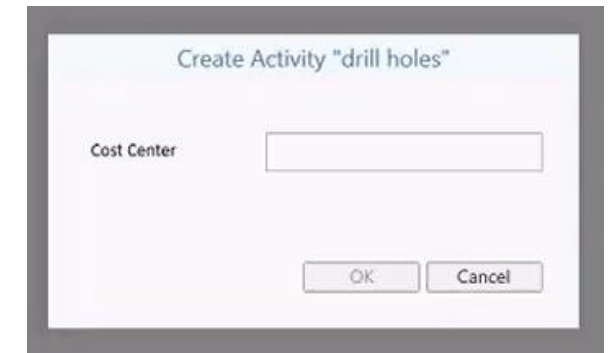
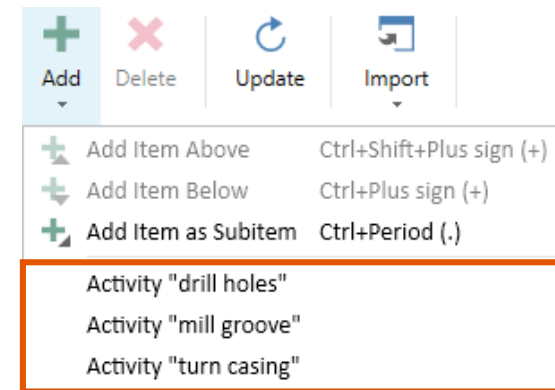
The main configuration area is titled 'Custom Fields (Item)' and shows the configuration for a custom field named 'CUST_VOLUME'. The 'Names & Descriptions' section includes fields for 'Technical Name' (CUST_VOLUME), 'English Name & Description' (Volume), and 'German Name & Description' (Volumen). The 'Data Type & Default Value' section shows 'Data Type' set to 'Decimal' and 'Default Value' set to 'MM3'. The 'Item Categories & Display' section shows 'Show for Item Category' with checkboxes for 'Calculation Version', 'Document', 'Material', 'Internal Activity', 'External Activity', 'Business Process', 'Subcontracting', 'Resources and Tools', 'Variable Item', and 'Text Item'. The 'Rollup & Formula' section shows 'Rollup' set to 'No Rollup' and 'Use Formula' checked. The 'Formula' field contains the formula: $\$CUST_LENGTH * \$CUST_WIDTH * \$CUST_HEIGHT$.

An 'Item Details' pop-up window is shown on the right, displaying various item details including 'Organization' (Company Code, Business Area, Profit Center, Vendor), 'Quantities' (Quantity for One Assembly, Total Quantity, Costing Lot Size, Dep. of Total Quantity, Length, Width, Volume, Height), and 'Prices'.

Flexibly adaptable to your needs – ribbon bar add-in example

Templates:

Create multiple cost items based on a few custom data entries, e.g. auto-create 3 items for setup/machine/labor from a template.



SAP Product Lifecycle Costing

Cockpit Calculation Administration

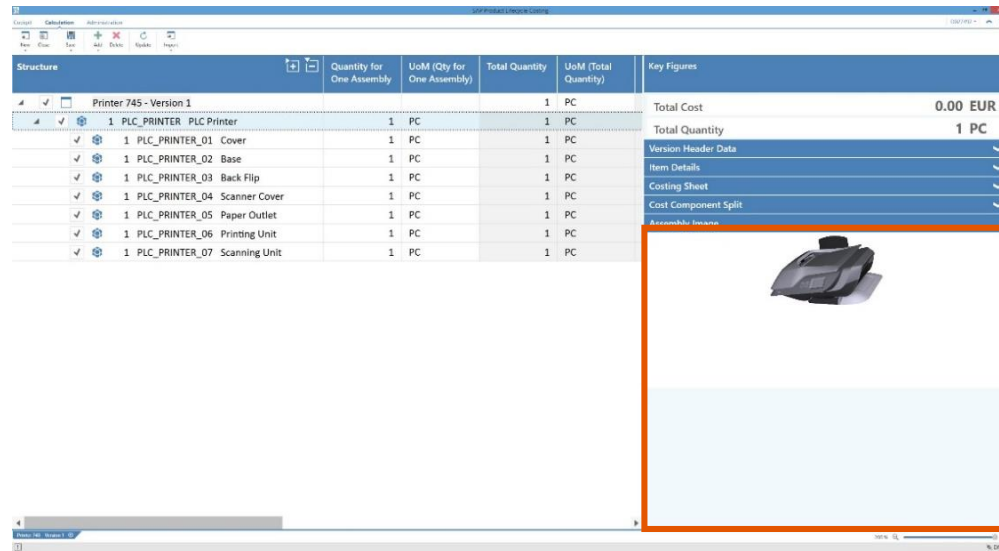
Buttons: New, Close, Save, Add, Delete, Update, Import

Costing Structure	Quantity for One Assembly
#SAP Example: Pump P-100 - #Version 1	
✓ #CC1 #AT2 pick according to pick list (labor)	10
✓ #BP2 Sales order processing	1
▶ #PT1 #100-100 Casing	1
▶ #PT1 #100-200 Drive	1
▶ #PT2 #100-300 Shaft	1
✓ Dresden 1420 drill holes (setup)	6
✓ Dresden 1421 drill holes (maschine)	2.5
✓ Dresden 1422 drill holes (labor)	0.5

Flexibly adaptable to your needs – side panel add-in examples

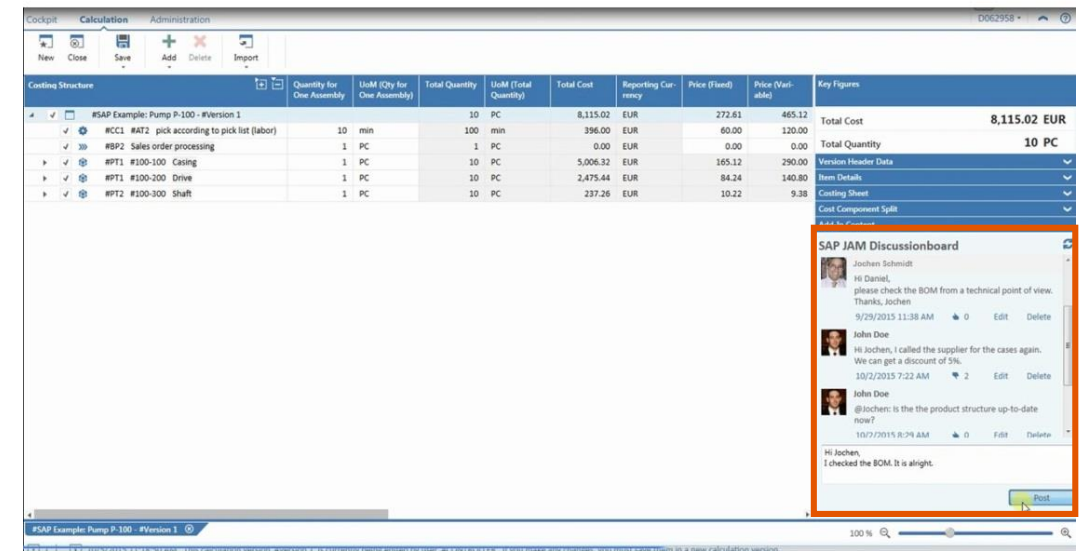
Visualization

Display of thumbnails of the product or component selected in the costing structure in the side panel (for example, from the document management system component in SAP Product Lifecycle Management or the SAP 3D Visual Enterprise application)



Cross departmental boundaries

Leverage social media platforms embedded into the solution for collaboration, like SAP Jam

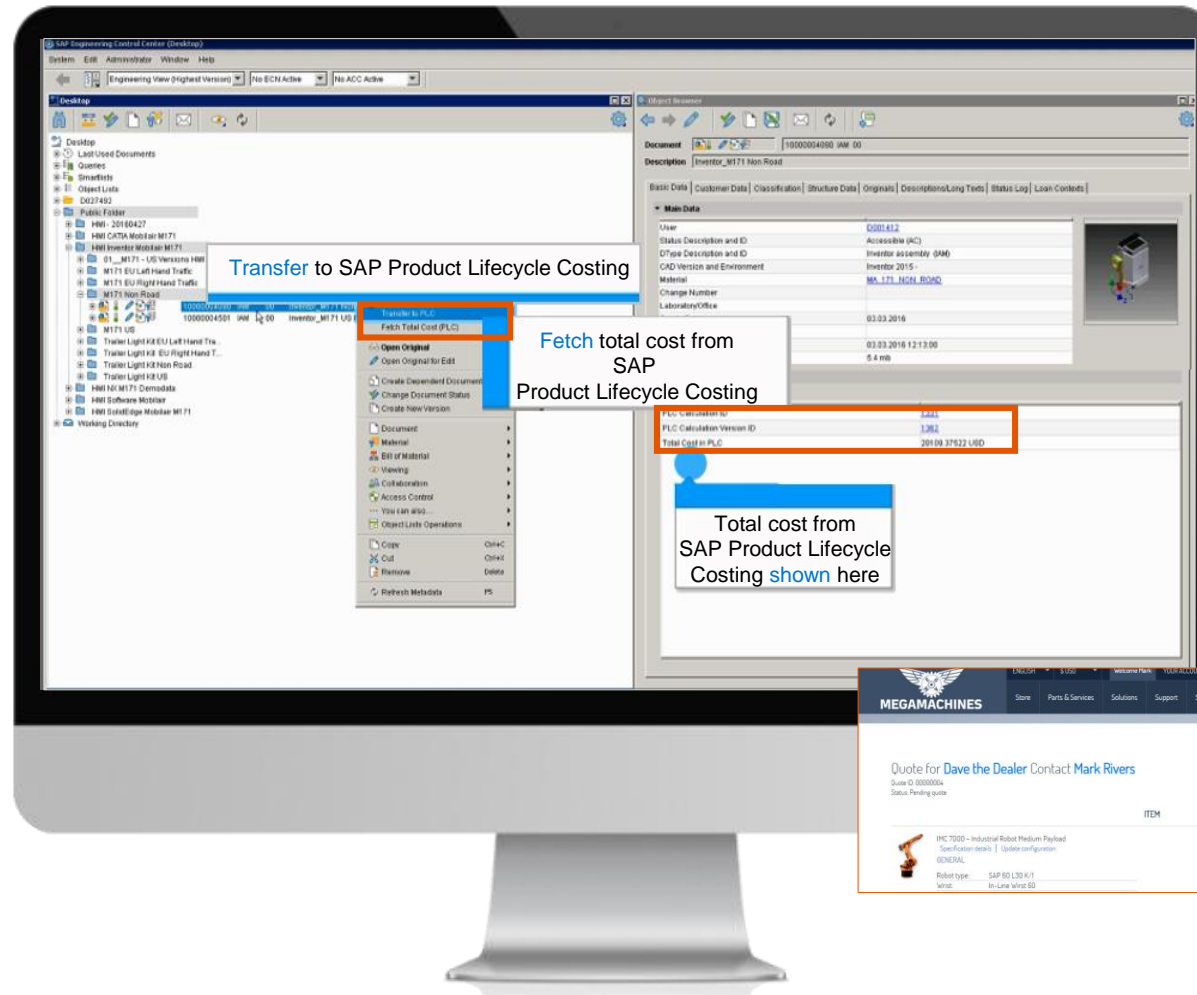


Flexibly adaptable to your needs – integration across applications

R&D – optimize product design cost

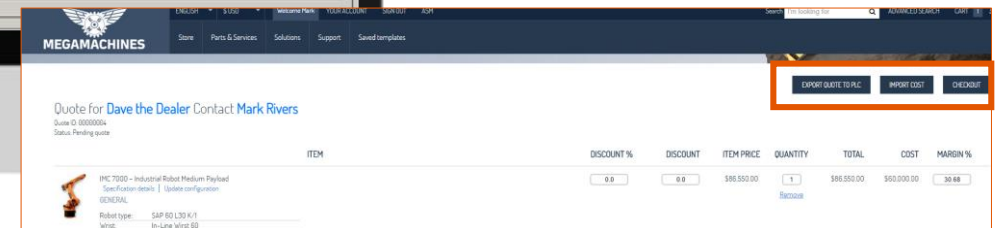
Integration of SAP Product Lifecycle Costing with SAP Engineering Control Center
(single repository for product data generated out of different engineering authoring tools)

Hannover Fair 2016 video

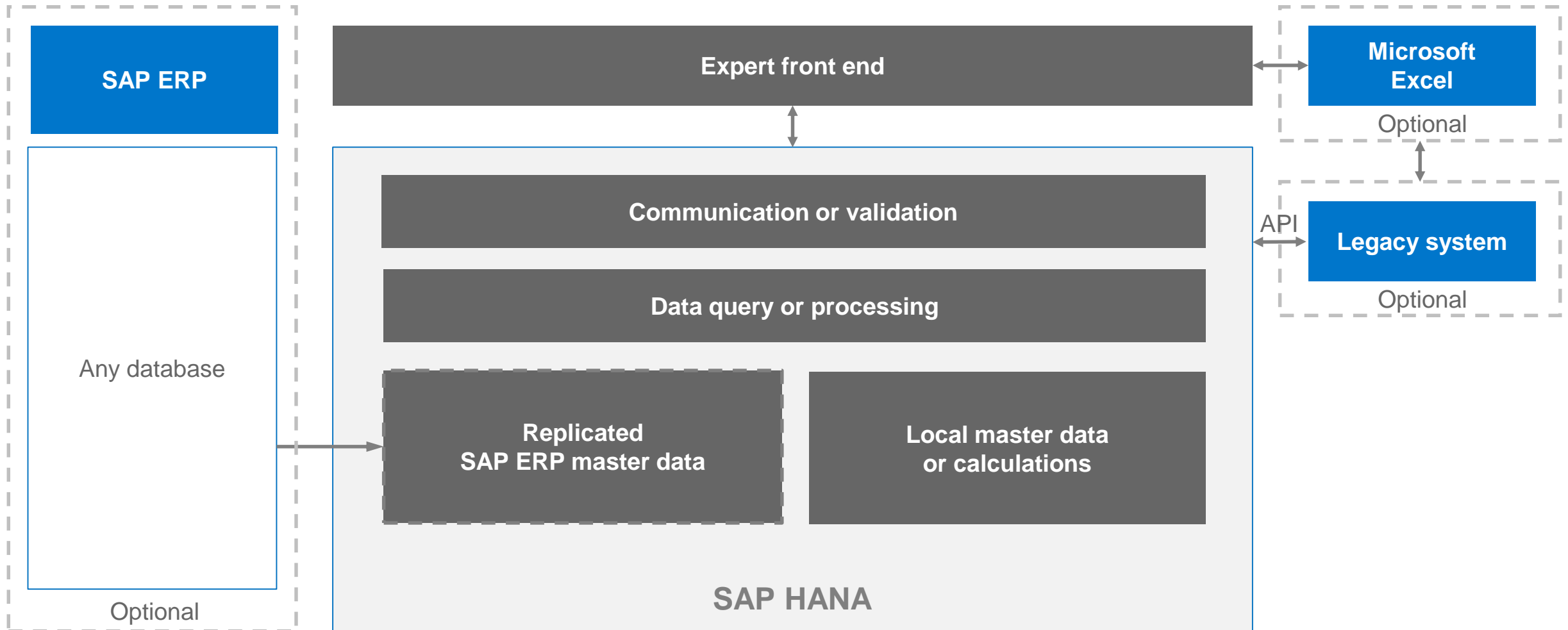


Sales – optimize quotation costing

Integration of SAP Product Lifecycle Costing with SAP Hybris Commerce, cloud edition (cost calculation of the customer-specific parts and assemblies in SAP Product Lifecycle Costing and transfer of the cost into the quotation)



High-level architecture



Live Demo

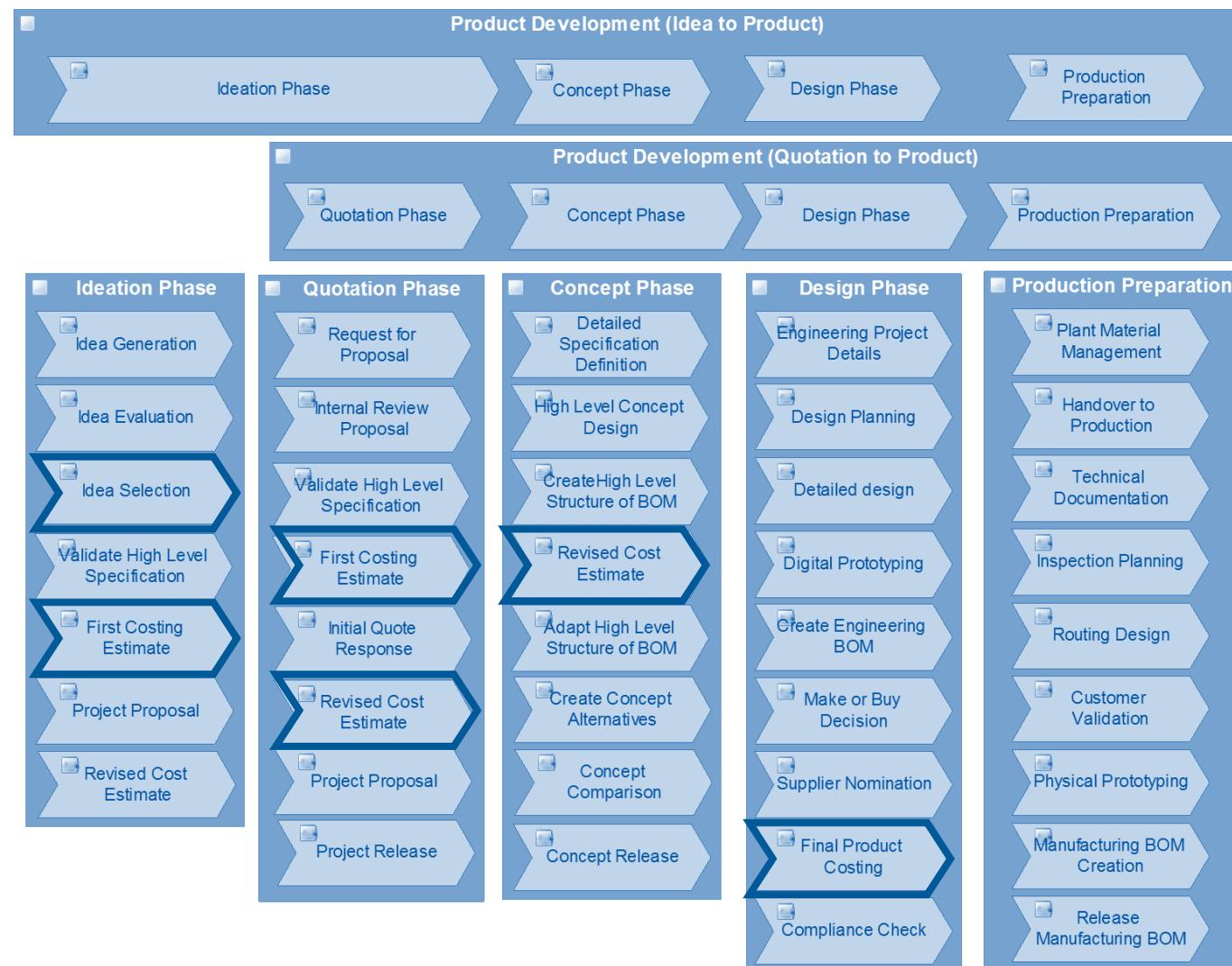


Roadmap



In the SAP Leonardo – Digital Engineering product portfolio

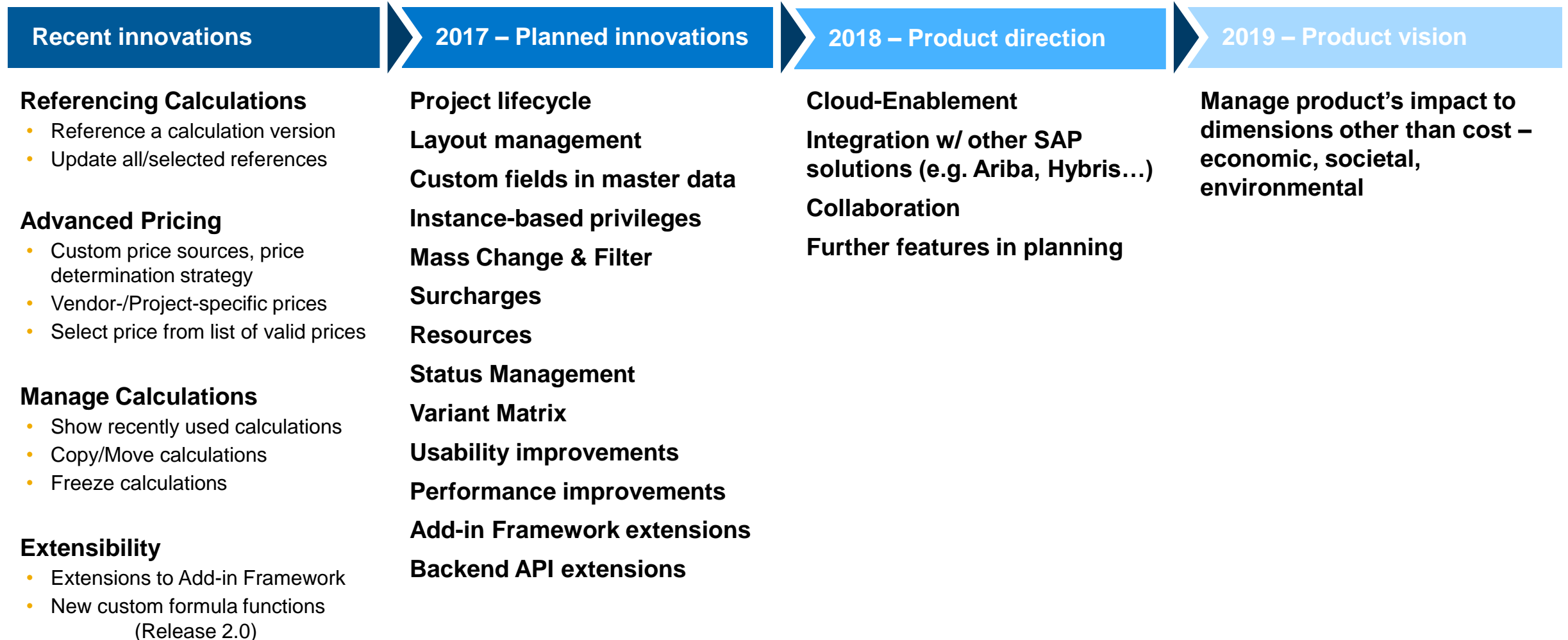
- SAP Product Lifecycle Costing belongs to the SAP Leonardo product portfolio in the area of Digital Engineering
- It is required in the ideation, concept and design phase when design and sourcing decisions are driving the majority of the product cost.
- Early costing is an iterative process which spans multiple process steps and engineering phases.
- Typically a product cost controller or a product manager is the owner of this task.
- The process ends when the production of the product starts.



SAP Product Lifecycle Costing

Product road map overview - key themes and capabilities

Subject to
Change



This is the current state of planning and may be changed by SAP at any time.

SAP Product Lifecycle Costing V2.0

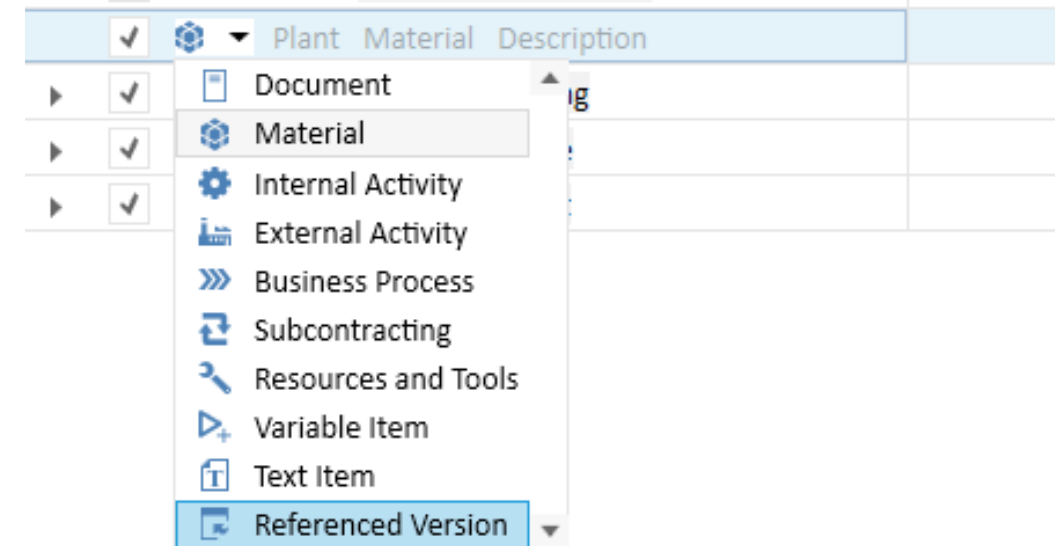
Referencing Calculations

Reference a calculation version

Allows to include an assembly which has been calculated in another calculation into the current calculation version. A reference to the "assembly" calculation is maintained and if changes occur in the "assembly" calculation, the user is notified when re-opening the current calculation version. The user can choose to update the current calculation with the changes or ignore the changes.

Update all/selected references

Allows to update all or selected referenced versions by choosing menu option "Update referenced version" from the "Update" menu. You can select the version(s) you want to update. The selected references will be replaced with the "current version" of the referenced calculation.



Referenced Calculation Version

Item used to reference a part or assembly that is calculated in another calculation. This item displays information from the root item of the referenced version.

SAP Product Lifecycle Costing V2.0

Advanced Pricing

Custom price sources, price determination strategy

Allows to define a list of custom price sources that can be used within SAP PLC.

Allows to configure a price determination strategy which defines the order that different price sources will be used. The strategy is used company-wide.

Vendor-/Project-specific prices

Allows to maintain vendor-specific or project-specific prices in the Administration view. Any price source maintained before can be used.

Select price from list of valid prices

Allows the user to select any of the valid prices for the item.

← Global Settings → Material Price Sources → 101 - PLC Standard Price →

General

* Price Source: 101
Confidence Level: 3 - Medium

Price Source Description

English: PLC Standard Price
Deutsch: PLC Standardpreis

Changes

Created On: 1/1/2000 1:00 AM
Created By: #CONTROLLER
Last Changed On: 1/1/2000 1:00 AM
Last Changed By: #CONTROLLER

Prices

* Price (Fixed)	60.00	EUR
* Price (Variable)	120.00	EUR
Price	180.00	EUR
* Price Unit	1	h
Price Source	PLC_STANDAR	PLC Standard P
Confidence Level	3 - Medium	
Disable Price Determination	<input checked="" type="checkbox"/>	

SAP Product Lifecycle Costing V2.0

Manage Calculations

Show recently used calculations

Adds a new tab called "My Home" that is the landing screen after login (instead of the Cockpit today). This screen shows a list of tiles representing those calculation versions that you opened most recently. The feature allows you to quickly continue work that you have started in a previous session without having to browse and search the list of all calculations. The screen shows a nice background image which rotates on every new login through all the pictures contained in a particular folder. A customer may replace the SAP images with one or more image(s) reflecting corporate identity or personal preferences.

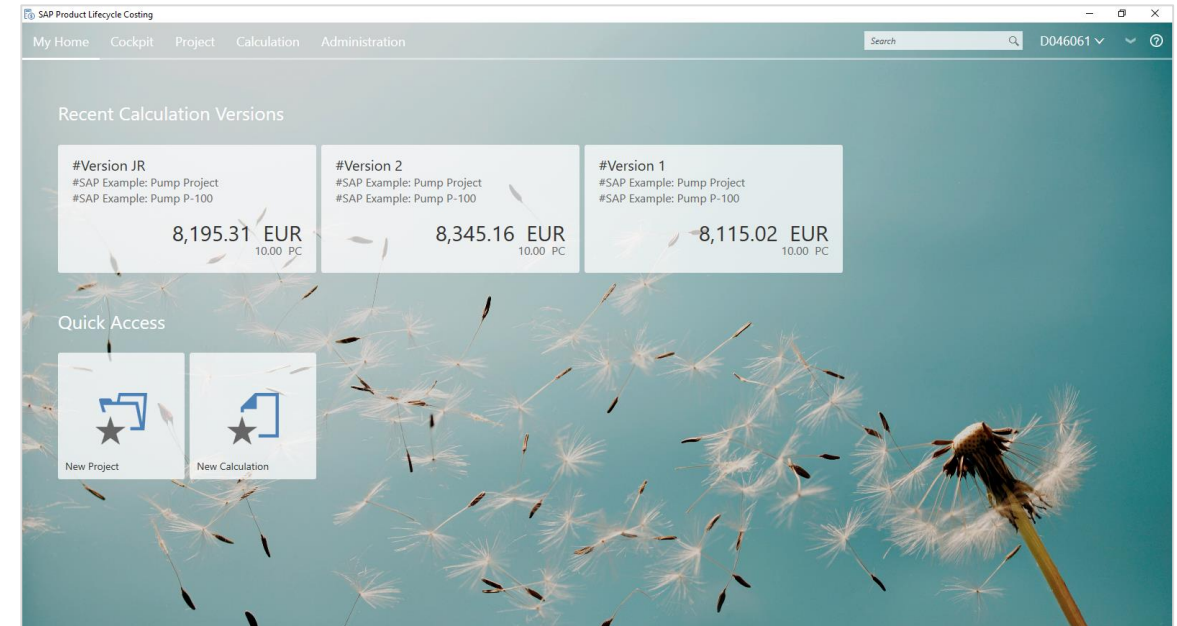
Copy/Move calculations

Allows to copy a calculation version into another project (as long as both projects belong to the same controlling area).

Allows to move a calculation with all versions into another project (as long as both projects belong to the same controlling area).

Freeze calculations

Adds a new context menu option and/or ribbon button, that if pressed makes the calculation version read-only forever. This action cannot be undone.



SAP Product Lifecycle Costing V2.0

Extensibility

Extensions to Add-in Framework

Support custom fields in add-ins

Add-in functions to create new material and new price

Add-in function to access custom-developed backend-services/database-views

Add-in function to support mass creation of cost items

Add-in function to trigger update of master data in calculation version

Notify add-ins if master data are updated in a calculation version

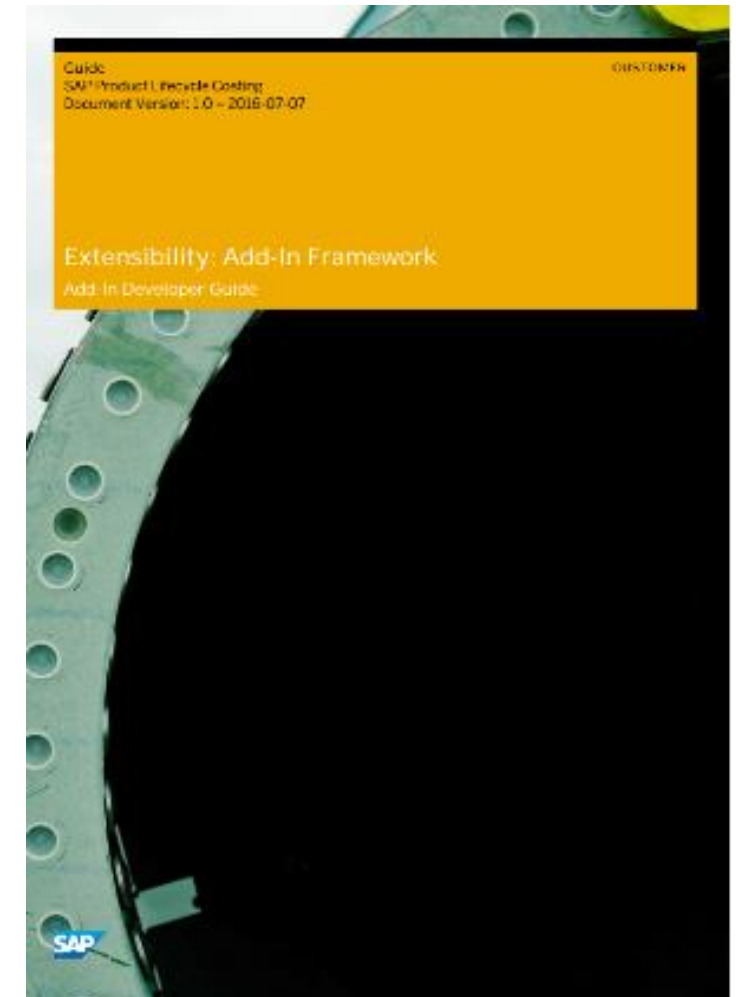
New custom formula functions

VALUE_LOOKUP function which allows to look up a value from a small table of values based on a number of selection criteria.

Function which can be used in custom formulas and will return the manual value (if any) that has been entered by the user.

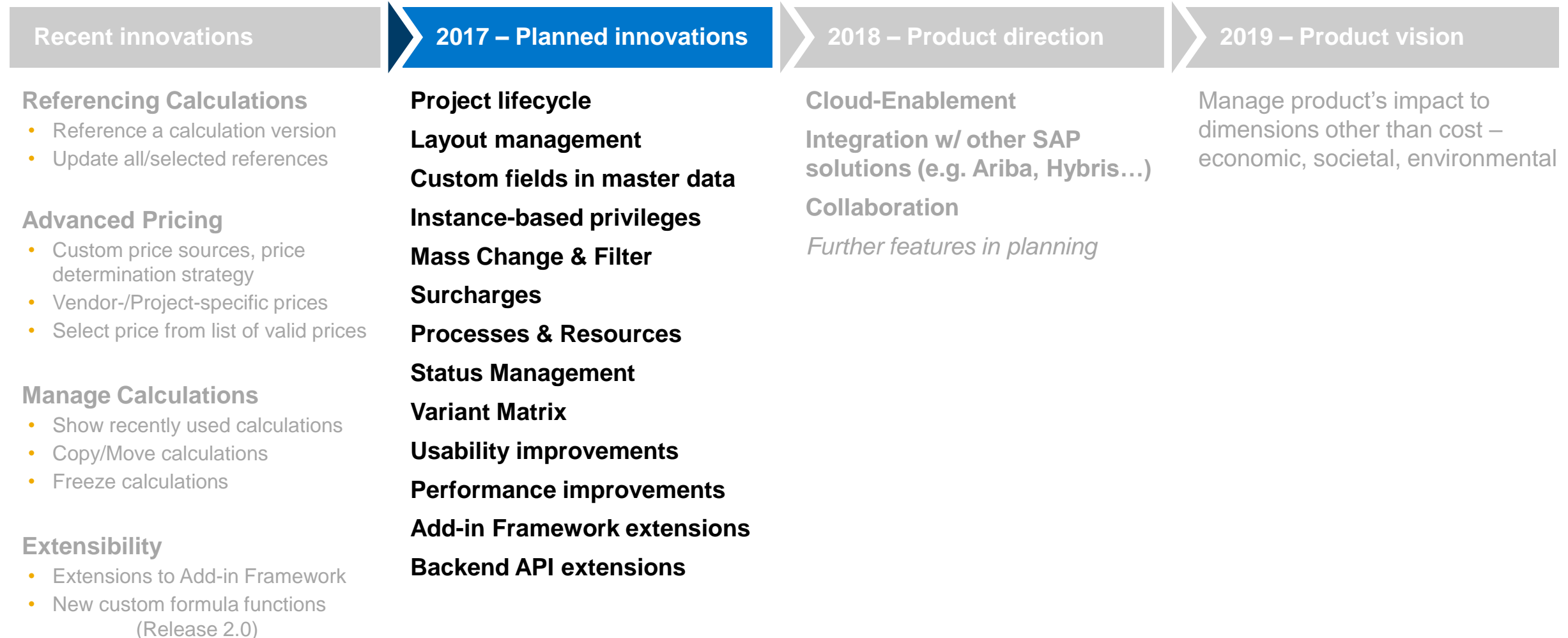
Function which returns 1 or 0 depending on whether the given parameter is NULL (undefined) or not NULL (some value).

Function PARENT(FIELD) returns the parent item of the given field.



SAP Product Lifecycle Costing

Product road map overview - key themes and capabilities



This is the current state of planning and may be changed by SAP at any time.

2017 Planned innovations

Planned for V2.0 SP1

Project lifecycle

Define total quantities per Calculation for each period in Project view

Price determination and calculation of entire project over the lifecycle

HANA views to expose calculation versions of a particular lifecycle period

Layout management

Allows to select the fields to be shown in the calculation table and their order. Allows move/resize/remove of columns. Also allows to save the current layout. Also, allows to "hide" those fields that you do not need, thereby making the side panel easier to read. Unused fields would be "moved" to a group called "Unused Fields" and can be shown again if needed.

Custom fields in master data

Custom fields in Material Price master data

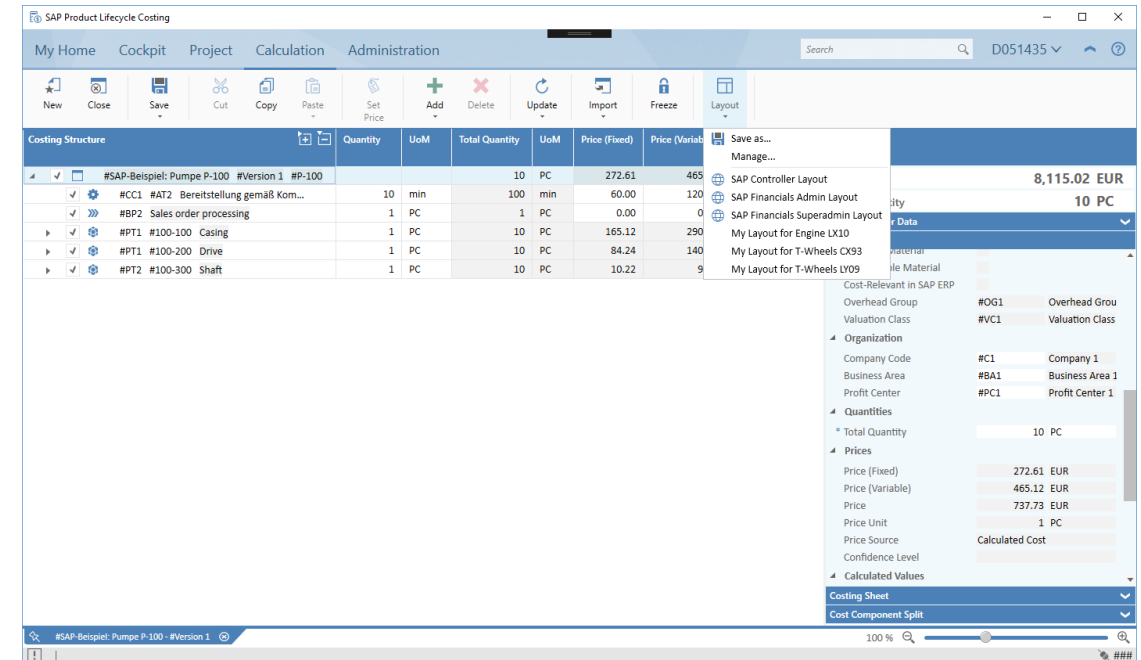
Custom fields in Material master data (Plant-Specific Data)

Custom fields in Material master data (General Data)

Custom fields in Cost Center master data

Instance-based privileges

Instance-based access restrictions give particular users read/write access to particular projects.



This is the current state of planning and may be changed by SAP at any time.

2017 Planned innovations

Planned later in 2017

Mass Change & Filter

Mass change and highlighting for any field in calculation version based on custom rules

Filter table in Calculation view by any field

Surcharges

Define and use project-specific surcharges in the project calculation for each lifecycle period

Flag an item as customer-directed part (German: “Setzteil”)

Lifecycle calculation with the option to always use surcharges instead of existing prices

Processes & Resources

Allows to maintain processes and resources using these processes in master data. In the calculation a cost item can be defined for a particular process and resource. The activities associated to the process are then auto-generated based on the resource information in the master data.

Status Management

Maintain/Use custom status for calculation versions and for projects

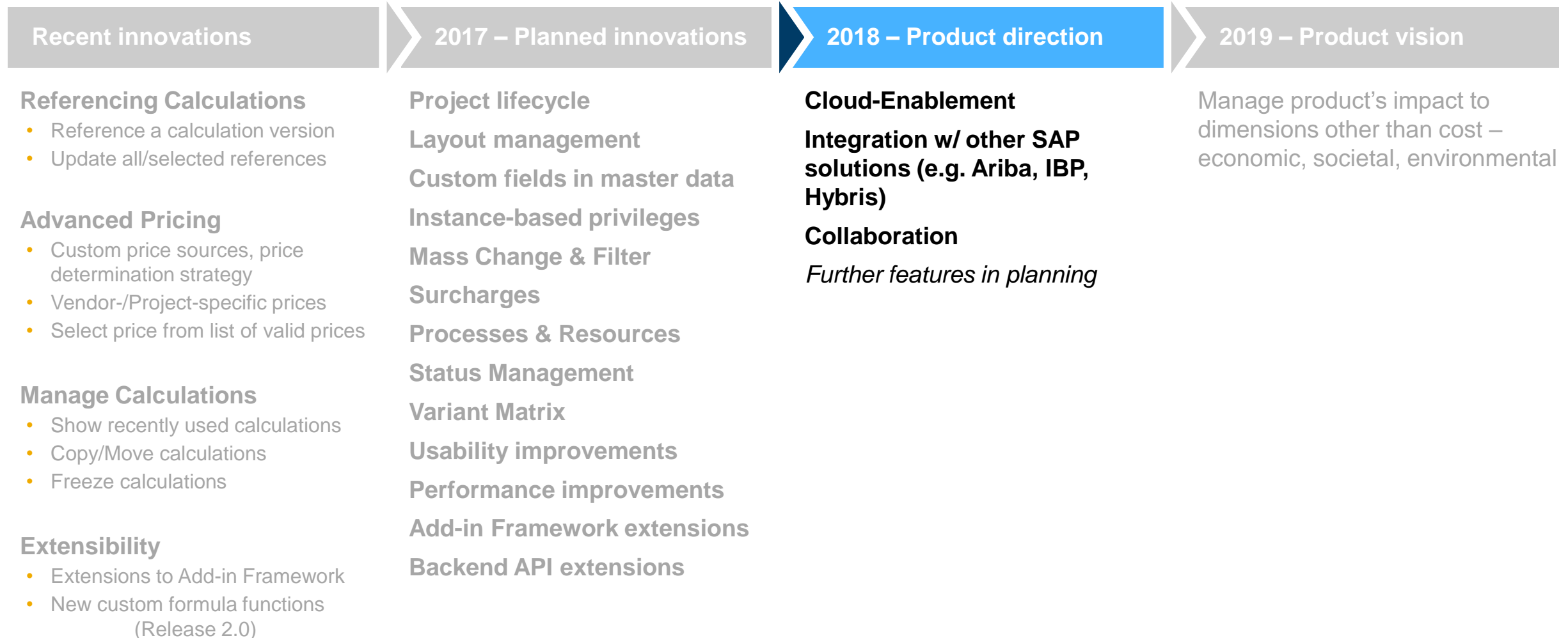
Variant Matrix

Allows to define which items of a Maximum BOM are represented in which variant. This definition is done at the project level.

This is the current state of planning and may be changed by SAP at any time.

SAP Product Lifecycle Costing

Product road map overview - key themes and capabilities



This is the current state of planning and may be changed by SAP at any time.

Summary



SAP Product Lifecycle Costing offers



First-class user experience

High performance

Integration with SAP ERP

Extensibility made for customers

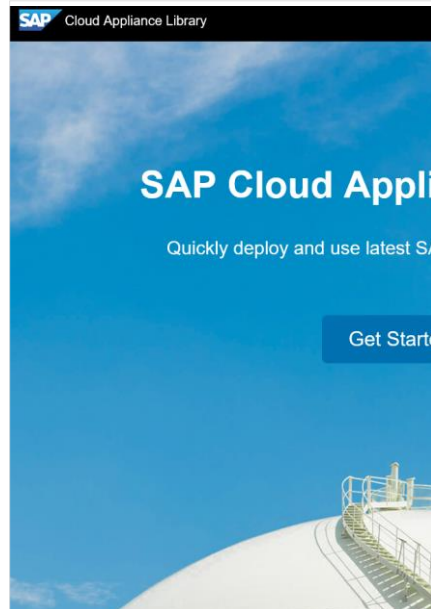
SAP PLC will deliver a major step forward in the way AGCO manages product costs on a global scale

1. SAP PLC will ensure a **consistent** way of **calculating** product **costs globally**
2. SAP PLC will deliver global **access** and **transparency** of product **costs** information
3. SAP PLC will be **integrated** with **Engineering** and **Business** systems where feasible
4. SAP PLC will **increase** the **efficiency** of Cost engineers giving them more time to evaluate design concepts



Improved
information
availability...
...leading to better
decision...
...leading to
improved **target**
cost
achievement...

Further Information



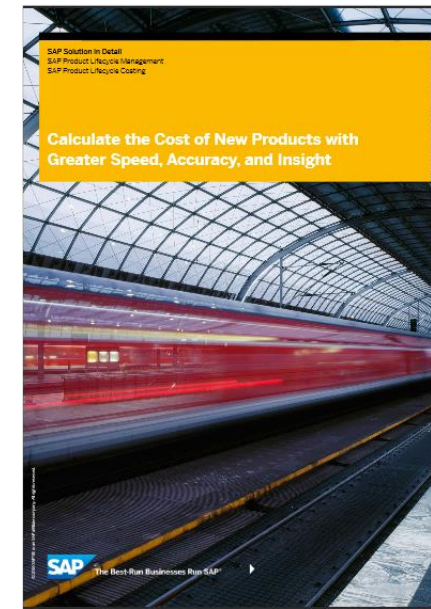
[SAP Cloud Appliance Library \(CAL\)](#)



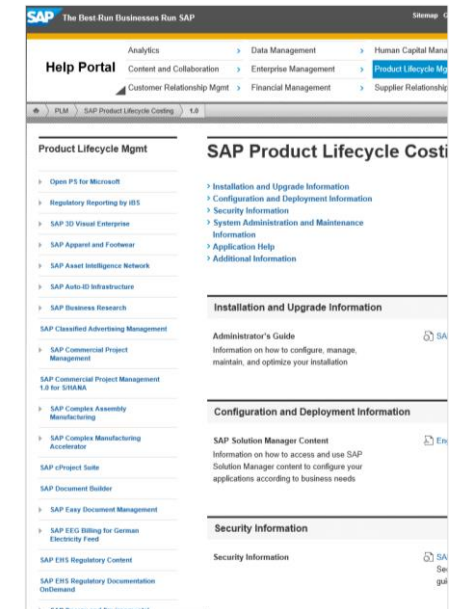
[Overview Video](#)



[SAP Web Site](#)



[Solution in Detail Brochure](#)



[Help Portal](#)



Thank you

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